



# MARKLAND HILL WEALTH

INDEPENDENT FINANCIAL ADVISERS

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## Residential Property Review

December 2024



### Property market trends in 2024

As we approach the new year, Zoopla has highlighted trends in the UK property market in 2024.

It is expected that, by the end of the year, there will have been 1.1 million sales completed – 10% more than last year. Meanwhile, January was the busiest month for visitors to the Zoopla site, followed by March and February. Interestingly, 80% of potential buyers were looking at the floorplans of a property before the photos, highlighting that pictures aren't everything.

As for sellers, May was the most popular month to put a home up for sale – just in time for the summer, which is typically the busiest period for house moves. August saw 104,740 completions – the busiest month of the year according to HMRC. It took the average homeowner 33 days to sell – a slight reduction on 34 days in 2023. The most popular property type this year was a three-bedroom semi-detached house.

The top five fastest moving markets in the UK were all located in Scotland - Falkirk took the top spot with an average of 15 days to sell. In Scotland, properties are listed with a valuation and survey upfront, thus speeding up the sales process.

### Where has buyer demand increased?

Comparison site GetAgent has revealed the levels of buyer demand in cities across Britain.

The report highlighted the areas with the strongest growth in buyer activity this year. Out of 21 major cities, Sunderland came out on top; half of all homes on the market have

currently found a buyer – 10% more than the start of the year. Leicester was second on the list with a 9% increase in buyer demand, followed by Liverpool (8%), Newcastle (7%) and Leeds (6%).

Aberdeen saw the lowest increase, with only a +0.2% change in buyer demand this year. London was also near the bottom of the list, with a 3.3% increase in activity. Although some increases were marginal, it is promising that every major UK city did see some growth in buyer demand in 2024.

### What's in store for residential property investment?

2025 is expected to be a good year for residential property investment, despite recent policy changes.

Labour's target to build 1.5 million new homes during this Parliament is likely to encourage investment in the residential property market. Capital Gains Tax on residential property remained unchanged in the Chancellor's Autumn Budget, which came as a relief for many. However, those buying a second home are now subject to a higher rate of Stamp Duty Land Tax.

Following the Budget, the Bank of England warned that inflation could rise again, causing interest rates to fall at a slower pace. There was concern that this could make the UK less appealing to European investors, who could play an important role in achieving the government's housing target. The impact remains to be seen; however, the Bank still hopes to reduce interest rates in 2025.

## House prices headline statistics

House Price Index (Oct 2024)	153.2
Average House Price	£292,000
Monthly Change	0.2%
Annual Change	3.4%

\*(Jan 2015 = 100)

- Average house prices in the UK increased by **3.4%** in the year to October 2024
- House prices rose by **0.2%** between September and October
- The average price in London was **£519,579**.

Source: The Land Registry  
Release date: 18/12/24  
Next data release: 15/01/2025

## House prices Price change by region

Region	Monthly change (%)	Annual change (%)	Average price (£)
England	0.1%	3.0%	£308,781
Northern Ireland (Quarter 3 - 2024)	2.8%	6.2%	£190,553
Scotland	0.2%	5.5%	£197,451
Wales	2.0%	4.0%	£222,316
East Midlands	0.9%	3.9%	£250,605
East of England	0.7%	2.7%	£344,434
London	-1.4%	0.2%	£519,579
North East	-1.6%	4.7%	£167,132
North West	0.2%	4.4%	£225,360
South East	-0.3%	1.7%	£381,566
South West	1.5%	2.7%	£324,709
West Midlands Region	-0.3%	3.7%	£256,384
Yorkshire and The Humber	0.7%	4.6%	£217,146

## Average monthly price by property type – Oct 2024

Property Type	Annual Increase
Detached £443,974	3.2%
Semi-detached £283,778	3.8%
Terraced £242,411	3.8%
Flat / maisonette £238,304	2.7%

Source: The Land Registry  
Release date: 18/12/24

## Housing market outlook

*“As we move towards the end of the year and into 2025, positive employment figures and anticipated decreases in interest rates are expected to continue supporting demand. This should underpin further house price growth, albeit at a modest pace as borrowing costs remain above the average of a few years ago.”*

Amanda Bryden, Head of Mortgages, Halifax

Source: Halifax, December 2024

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**All details are correct at the time of writing (18 December 2024)**

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